The Water Quality Conservation: Benefits Beyond the Environment communications kit. The Chesapeake Bay Communications Work Group WIP Engagement Action Team is developing:

- Creating kit for local WIP3 planners across watershed to use in outreach to local government leaders and other stakeholders to enlist them in WIP3 plan development and implementation.
- Frankly acknowledges that many local leaders and other stakeholders cannot or will not prioritize projects simply for environmental reasons.
- Materials in kit focus tightly on economic and community (<u>non-environmental</u>) benefits of water quality conservation practices and projects.
 - 10 Big Benefits List: List of non-environmental benefits, such as reduced flooding, reduced cost of flood damage repair, increased property value, increased business, improved herd health—and the conservation actions/Chesapeake Bay Programapproved BMPs that can achieve them.
 - Spreadsheet of cases in all states in the watershed
 - Testimonial success stories:
 - From farms, municipalities, and businesses
 - From all states in the watershed if possible; right now developing some in Pennsylvania, Maryland, Virginia, and Delaware
 - Tom Smith, homeowner with one-acre raingarden, York, PA
 - Sherman Beef Cattle farm, Montgomery, PA
 - Rock Lititz Production Studios, Lititz, PA
 - Riverhill Farm, Port Republic, VA
 - Town of Greensboro, MD
 - Town of Laurel, DE
 - Washington College, Chestertown, MD
 - More to come
 - One-pager format at this time, in downloadable PDFs that can be printed out
 - Talking points document
- Our ask of the Local Leaders Work Group members:
 - 1. Feedback Will this material on non-environmental benefits be useful to local WIP3 planners and resonate with local stakeholders?
 - 2. What are best ways to distribute the kit to local WIP3 planners and to other stakeholders? How can Local Leaders Work Group help?